



PEARSON

Milking Technology

Sales Representative

Description:

Due to continued expansion we are currently looking for a Sales Representative to join our Irish sales team. Applicants must be highly motivated, have excellent communication, computer and interpersonal skills. Knowledge and experience in the Dairy industry would be an advantage. Agricultural experience would be beneficial. A proven track record in B2B and B2C sales and customer care would be beneficial. A full driving licence is essential. Salary will be partly commission based. Phone and car will be provided.

Responsibilities:

- Provide product advice and solutions to customers.
- Provide excellent customer care, strengthen customer relationships and grow sales.
- Follow up on orders and liaise with other departments within the company.

Knowledge, Skills & Experience:

- Strong work ethic and proactive team member.
- Good organisational and interpersonal skills.
- Excellent attention to detail.
- Enthusiastic and flexible approach to your work.
- Strong communication skills with regard to dealings on the phone and email.
- Computer literate with an excellent knowledge of Microsoft Word and Excel.
- The ability to see issues through to completion and work to deadlines.
- The ability to think, act and make decisions under pressure, changing when circumstances change.

Contact details:

Email: lee@pearson-international.com

Website: <http://www.pearson-international.com/home>

Salary: On application